



# Contact Sphere Planning Worksheet

## Contact Sphere

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2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
8. \_\_\_\_\_
9. \_\_\_\_\_
10. \_\_\_\_\_

*Contact Spheres are made up of businesses or professions that naturally provide a source of referrals for one another. They are in somewhat related but non-competitive businesses. Businesses in the same Contact Sphere have a symbiotic relationship in that they support and enhance one another.*

## Contact Sphere Top-3!

*What three professions would help you round out your contact sphere?  
(write them down in the space below)*

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*Make a commitment to your dance partner to help fill their contact sphere by inviting people to BNI that are in their "Top-3!"*